

Starting Positions Explained

Overview

As a Member you get 25% discount on the Herbalife products. Like most businesses you get a bigger discount (up to 50%) on a bigger order. This works on a sliding scale on a calendar month basis. Once you get to the 50% level (Supervisor), you stay at the 50% level.

Supervisor Position

There are three ways to reach this position:

- a) Accumulate 4,000 volume points over 12 months
- b) Purchase 4,000 volume points in one calendar month
- c) Share an order with one or more Members in your immediate down line.

There are stepping stones from Member to Supervisor allowing you to place orders at 35% and 42%:

1) Senior Consultant

This is for someone wanting a few products for friends and family. You can buy 500 volume points at 35%. This will give you products for 5 or 6 programmes.

2) Success Builder

This is a one-off purchase of 1,000 volume points at 42%. The following calendar month you revert to 35% discount. This will give you products for 10 to 12 programmes.

3) Qualified Producer

Once you accumulate 2,500 volume points in 1 to 3 months, you can then buy products at 42% for the rest of the year.