

What to do with Your New Member

Updated January 2016

There are six main areas:

1. Registration
2. Product Usage
3. Ways to get Clients
4. Their goals
5. Website Tours
6. Training Meetings

1. Registration

If your new Member has ordered their HMP from Herbalife then they will already be registered. If you have sold them the HMP then they can register online at uk.myherbalife.com or complete the paper copy. To do this online, they will need a UK driving licence or UK Passport.

2. Product Usage

It is important that your new Member gets a good product result. You need to recommend products for them to get that result.

You should follow them up like you would a Client. It also means they hear what you say to Clients, so they then know what to say to theirs.

3. Ways to Get Clients

Please see the "Getting into Action" document on the "Member Information / Getting Started" section on www.etre.co.uk.

4. Goals

Just to be clear why they joined Herbalife and what they want from the business. On this basis you can put together a plan in terms of the number of Clients and Members needed.

5. Website Tours

Show them uk.myherbalife.com and www.etre.co.uk / Member information and where to sign up to Herbalife UK email group.

6. Training Meetings

One training meeting a month will keep them inspired and motivated. Work out the best one for them.

uk.myherbalife.com is also a great source of information and videos.