

Starting Positions Explained

Overview

As a Distributor you get 25% discount on the Herbalife products. Like most businesses you get a bigger discount (up to 50%) on a bigger order. This works on a sliding scale on a calendar month basis. Once you get to the 50% level (Supervisor), you stay at the 50% level.

Supervisor Position

Accumulate 4,000 volume points over a 12-month period.

There are stepping stones from Member to Supervisor allowing you to place orders at 35% and 42%:

1) Senior Consultant

This is for someone wanting a few products for friends and family. You can buy 500 volume points at 35% over 2 months. This will give you products for 5 to 7 programmes.

2) Qualified Producer

Once you accumulate 2,500 volume points in 1 to 6 months, you can then buy products at 42% for the rest of the year.